## 2023 Year End Review and Outlook for 2024

FolioBeyond's ETF-based Fixed Income Models returned 9.92% and 7.57% in its dynamic volatility and static volatility versions, respectively, in 2023. These returns surpassed the Bloomberg Aggregate U.S. Bond Index return of 5.48% by 444 and 209 basis points. The performance summary and history are shown below.

## FolioBeyond Fixed Income Model Strategy vs Benchmark<sup>1</sup>

## Annualized Returns (through 12/31/23)

Strategy	Dec	1Yr	3Yr	5Yr	10Yr
FolioBeyond Optimized Fixed Income Dynamic Vol Strategy <sup>2</sup>	0.59%	9.92%	0.68%	3.84%	3.80%
S-Network FolioBeyond Optimized Fixed Income Index <sup>2</sup> (Static Vol)	0.04%	7.57%	0.84%	3.23%	3.65%
Bloomberg Barclays US Aggregate Bond Index	3.80%	5.48%	-3.34%	1.09%	1.80%

Source for Bloomberg US Aggregate Bond Index data: Morningstar

<sup>1</sup> FolioBeyond Dynamic Volatility Optimized Fixed Income Strategy and S-Network FolioBeyond Optimized Fixed Income Strategy returns are net of underlying ETF fees and 30 bp assumed management fee. Returns are monthly based on back-tested simulation results prior to November 2020. Back-tested performance does not represent actual performance and should not be interpreted as an indication of such performance. Actual performance for client accounts may be materially lower than that of the index portfolios. Back-tested performance results have certain inherent limitations. Such results do not represent the impact that material economic and market factors might have on an investment adviser's decision-making process if the adviser were actually managing client money. Back-tested performance also differs from actual performance because it is achieved through the retroactive application of model portfolios (in this case, FolioBeyond's ETF portfolios) designed with the benefit of hindsight. As a result, the models theoretically may be changed from time to time and the effect on performance results could be either favorable or unfavorable.

<sup>2</sup> Strategy is currently only available for Separately Managed Accounts.

Financial markets experienced unpredictable challenges in 2023 with various fundamental and technical factors remaining in flux. These drivers of market direction included pace of lower inflation, direction of economy, timing of reversal in Fed's tightening policy, labor market strength, and credit risks, to name a few. The confluence of these factors not only impacted individual subsectors of the fixed income market but also the nature of correlations across asset classes that often flip-flopped. Market expectations combined with hyper focused reactions to single economic datapoints led to frequent overshooting of bond prices on a short-term basis before normalizing in subsequent days and weeks. This type of volatility made macro positioning ever more challenging. For fixed income investors, balancing short-term market movements with longer-term economic projections made portfolio positioning prone to less predictable changes.

FolioBeyond has been utilizing an advanced multi-factor optimization process to construct risk-balanced portfolios using sector ETFs, providing attractive returns while generating sector rotation alpha. FolioBeyond's Fixed Income Model uses an automated process to properly capture the major attributes that determine total returns, while maintaining risk levels within desired levels.



At year end, the model favored a mix of floating rate bank loans and short duration high yield corporate credit combined with high yielding mortgage REIT and MBS Interest Only Securities ("MBS IO") exposures. Additionally, short duration TIPs were favored in the Treasury market. The general implication from this type of portfolio composition is to take credit risk and inflation risk at the short end in conjunction with a near flat duration in agencies by combining levered MBS (in a REIT) with negative duration MBS IOs.

Now, let's delve into the inner workings of the model. First, income and forward-looking yield levels are quantified using a robust approach for pricing default risk, option risk, inflation risk and any other major factors that influence bond yields over time.

Second, risk levels are measured based on a proper analysis of historical returns that are adjusted to factor in current implied volatility levels. Correlation effects, especially negative correlations, provide advantageous combinations in a portfolio context. One component in our 24-ETF universe that stands out is the MBS IO exposure that is negatively correlated with practically all other ETFs in our mix.

Third, momentum effects, both upward and downward trends, are incorporated into the risk measure to either underweight or overweight sectors. Strong positive or negative momentum effects, as measured by our proprietary model, incorporate both short-term and long-term momentum trends.

Fourth, sector specific constraints and rebalancing thresholds are implemented. The end result of this multi-factor optimization process is an objectively constructed portfolio that reacts to ongoing changes in sector valuations and relative value dynamics while striking a balance between over-optimization and staying in close proximity to the ideal portfolio. Emotions and unintentional lack of oversight by individual portfolio managers are removed from the process.

As the performance numbers show, the outperformance of our model, particularly in recent years, demonstrates the benefits of a properly constructed optimization model that identifies the best total return opportunities within a portfolio context. The model can also be customized to fit the needs of investors' overall fixed income targets vis-à-vis their non-fixed income exposures in equities and alternatives. Additionally, the exclusive use of ETFs allows the strategy to easily execute rebalancing transactions and avoid potential challenges of trading a large number of individual CUSIP bonds.

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